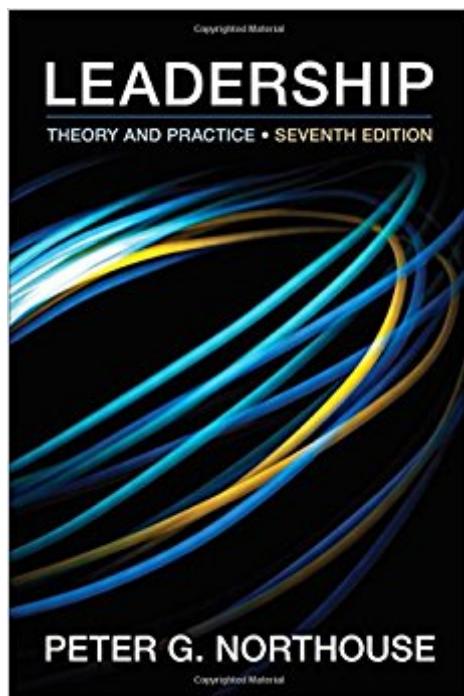


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# Leadership: Theory And Practice, 7th Edition



## **Synopsis**

2016 Recipient of the McGuffey Longevity Award from the Text and Academic Authors Association (TAA) Translated into 12 different languages and used in 89 countries, this market-leading text successfully combines an academically robust account of the major theories and models of leadership with an accessible style and practical examples that help students apply what they learn. Peter G. Northouse uses a consistent format for each chapter, allowing students to compare the various theories. Each chapter includes three case studies that provide students with practical examples of the theories discussed. Adopted at more than 1,000 colleges, universities, and institutions worldwide, *Leadership: Theory and Practice* provides readers with a user-friendly account of a wide range of leadership research in a clear, concise, and interesting manner.

## **Book Information**

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## **Customer Reviews**

"I have found Peter's books exceptionally well written, applauded by my students for its quality and readability. It immediately leads us excitingly toward the geneses of the symptoms we often treat as causal. It is direct and logical in its development. It is easy reading but by no means elementary. Finally but more importantly, it will help students better understand their own needs and develop plans for further development."--William A. Welch, Sr., Ed.D."A useable and up-to-date introduction of the psychodynamic approach that brings psychological concerns about motivation and personality into a helpful conversation with mainstream leadership theory."--Jack Barentsen"This is a great addition to the text. It is important for leaders to understand and meet the

needs of those whom they are leading and the environment in which their interactions take place. They must seamlessly account for all these factors in a way that is not focused on the leader him or herself, but on the context. [The Adaptive Leadership Chapter] presents leadership through a new lens and provides an approach to leadership that was missing from previous editions. It offers concrete practical examples that are relatable and provide context to both current and future leaders."--Daniel W. Calhoun"This is an excellent introductory text to the field of leadership studies. It features short, concise, readable chapters complemented by case studies and self-analyses for those wishing to apply the material. It is the first book I recommend to anyone wishing to learn more about the field and how they can improve their own leadership practices."--Benjamin W. Redekop"This is simply my bible for teaching on Leadership. It is informative, yet an enjoyable read and essential for lecturers and students alike. No module on Leadership should be without one!"--Frances Dodd"Leadership: Theory and Practice is a scholarly examination of leadership as a dynamic, evolving, and elusive influence process with differing approaches to effectively build relationships and facilitate the achievement of goals and visions."--Horacio Salinas, Jr."Northouse is highly readable and explains leadership material extremely well. He then presents the strengths and weaknesses of various leadership approaches in a compelling way, yielding evidence based leadership practices."--Jon Sager"Northouse's approach to leadership provides a balanced overview of both theory and relevant application while presenting it an easy to understand format. Students will find it an excellent resource for years to come."--Kaye Shelton"This is the ideal text for a survey course on leadership theory that also helps students put their leadership into practice."--Lisa Burgoon"A must read for anyone preparing to take a leadership position in any setting."--Moja Tebogo"This single text has become the primary resource for our doctoral program in Educational Leadership. It provides the foundation upon which we base our program of study and encompasses the breadth of leadership theory and practice in a manner accessible to students, practitioners, and scholars."--Pamela Scott"Leadership today is about building followership, and Leadership: Theory and Practice provides a practical approach for how to build that fellowship in today's workforce."--Patti Ippoliti"Leadership: Theory and Practice is a 'must have' for all students studying leadership at both undergraduate and postgraduate level. Theories of leadership are articulated in a very accessible manner and supported by appropriate case studies which bring meaning to the rhetoric -reality debate. This text is well structured and takes the student on a learning journey which leads to a greater understanding of leadership in its broadest sense."--Rose Envy"The text does an excellent job of addressing leadership at the individual level of analysis. The single greatest strength is the empirical review of the major theories of leadership, provided in a

chapter framework that describes the theory, explains how a particular approach works, describes strengths and criticisms, discusses how to apply the theory, provides relevant cases, and a related assessment instrument."--Thomas Meriweather-I have found Peter's books exceptionally well written, applauded by my students for its quality and readability. It immediately leads us excitingly toward the geneses of the symptoms we often treat as causal. It is direct and logical in its development. It is easy reading but by no means elementary. Finally but more importantly, it will help students better understand their own needs and develop plans for further development.--William A. Welch, Sr., Ed.D.-A useable and up-to-date introduction of the psychodynamic approach that brings psychological concerns about motivation and personality into a helpful conversation with mainstream leadership theory.--Jack Barentsen-This is a great addition to the text. It is important for leaders to understand and meet the needs of those whom they are leading and the environment in which their interactions take place. They must seamlessly account for all these factors in a way that is not focused on the leader him or herself, but on the context. [The Adaptive Leadership Chapter] presents leadership through a new lens and provides an approach to leadership that was missing from previous editions. It offers concrete practical examples that are relatable and provide context to both current and future leaders.--Daniel W. Calhoun-This is an excellent introductory text to the field of leadership studies. It features short, concise, readable chapters complemented by case studies and self-analyses for those wishing to apply the material. It is the first book I recommend to anyone wishing to learn more about the field and how they can improve their own leadership practices.--Benjamin W. Redekop-This is simply my bible for teaching on Leadership. It is informative, yet an enjoyable read and essential for lecturers and students alike. No module on Leadership should be without one!--Frances Dodd-Leadership: Theory and Practice is a scholarly examination of leadership as a dynamic, evolving, and elusive influence process with differing approaches to effectively build relationships and facilitate the achievement of goals and visions.--Horacio Salinas, Jr.-Northouse is highly readable and explains leadership material extremely well. He then presents the strengths and weaknesses of various leadership approaches in a compelling way, yielding evidence based leadership practices.--Jon Sager-Northouse's approach to leadership provides a balanced overview of both theory and relevant application while presenting it an easy to understand format. Students will find it an excellent resource for years to come.--Kaye Shelton-This is the ideal text for a survey course on leadership theory that also helps students put their leadership into practice.--Lisa Burgoon-A must read for anyone preparing to take a leadership position in any setting.--Moja Teboho-This single text has become the primary resource for our doctoral program in Educational Leadership. It provides the foundation upon which

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This is a good "staple" book in your library. I have taken a large number of leadership classes and stumbled across this in my master's program, but used it again in my Ph.D. It is a good book because it is concise. I have sold most of my leadership books, but this is one that I cannot seem to part with due to its quick reference nature. The index is good and it allows me to review concepts quickly and concisely.

Required textbook for graduate studies. It contains easy to read substantial material with great chapter by chapter references. I would have liked the book to be of larger size close to or similar to other textbooks.

I would recommend this book to individuals wanting to mature in self and team leadership. Learning strong morals and virtues in behaviors to build on confidence toward ethics for overall leadership qualities. The ability to understand the difference between manager and leader.

Purchased this for a class and found it very understandable and well-written. The diagrams are excellent, the book itself well-organized, and the case studies great for testing understanding of concepts. The absolute best part, however, is that every chapter provides a great section on strengths and weaknesses of the theory. My only complaint is that the chapters never start with a very brief summary of what the theory it's covering is, so occasionally I'd finish a chapter and not really be sure I was getting the overall idea right (also made studying difficult when I'd be sitting there going "Now which theory is that again?")

Great book on leadership and organizational theory and practice! I would recommend this book to anyone going through a MBA program!

Northouse uses this text to introduce many common leadership theories and ways that you can put these theories into everyday life. While the pages are not the easiest to read, it does provide in depth insight into some of the many common practices of leadership. Highly recommend even if it is not a required reading as it was for my leadership minor.

The Cover was not from the original. it was a print out one. The book was bought used and it is good enough to read

I used this book in Advanced Leadership for my PhD. It is an excellent resource. It covers leadership theory and practice very well. The primary references alone are worth the price of the book.

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